

DIMENSIONS OF THINKING FOR A MARSHALL/HARTMAN SYNTHESIS VALUATION PROFILE

YOUR THINKING ABOUT NOTICING AND VALUING...

YOUR OUTER WORLD

INTRINSIC

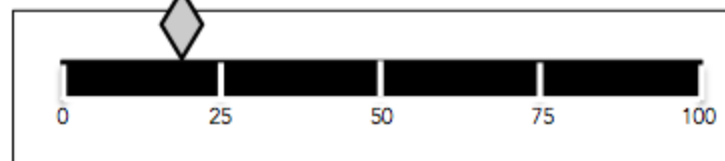
How people are



*My thinking about people in the world outside me.
My seeing the value of others. My seeing past ego
and appreciating the viewpoints of others*

YOUR INNER WORLD

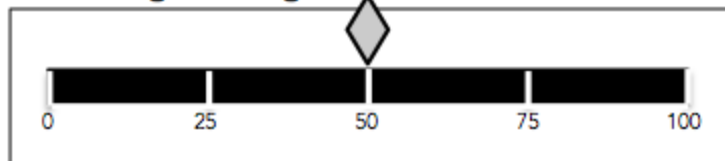
I am



*My sense of myself as a person. My thinking about
myself. My feeling of what I have inside of me. My
experience of myself.*

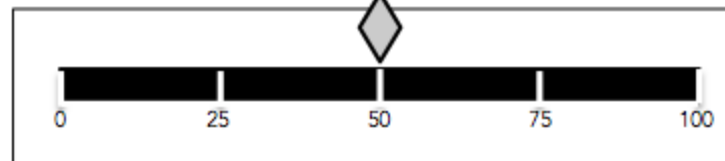
EXTRINSIC

How things work/get done



*My understanding how to get things done/make
things happen. My knowing how to make use of the
systems I work in, to use the resources at my disposal*

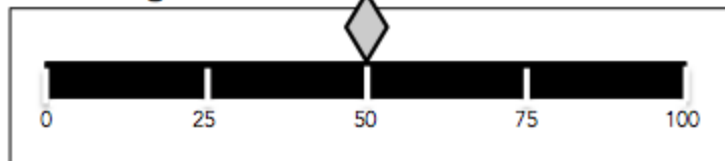
I do



*What am I?
Who am I as a 'doer'?
What is my role and function?*

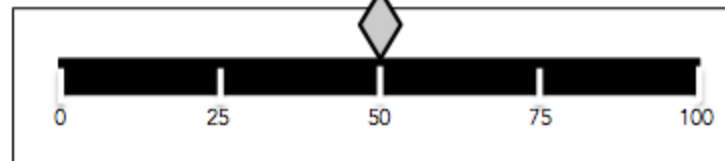
SYSTEMIC

How things are/could be/should be



*My seeing what is important in systems, structures &
organizations. My understanding and valuing the
importance of 'how things are done'.*

I will become



*Who I want to be. What I believe in.
What I aspire to.
Who do I see myself being?*