

ILLUSTRATION OF AN ACTUAL VALUATION PROFILE SEGMENT

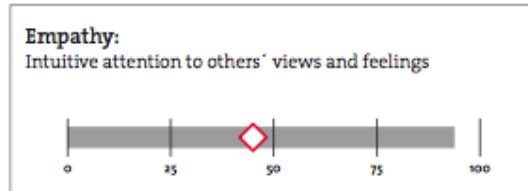
Green: Within Target
Yellow: Above Target
Red: Below Target

General Competencies and Personality:

Bar = Ability (The Skill)
Diamond = Concentration (The Will)

Evaluation of Surroundings:

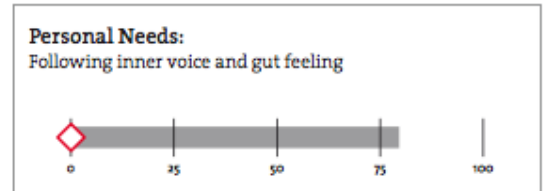
Human Value Dimension –
Question Answered: Who?



Very keen awareness of people; extremely accurate in reading people; according to situations, more or less trustful and open with respect to own feelings

Target
Ability x to y ■■■■■ ■■■■■ **Result**
Concentration x to y ■■■■■ ■■■■■

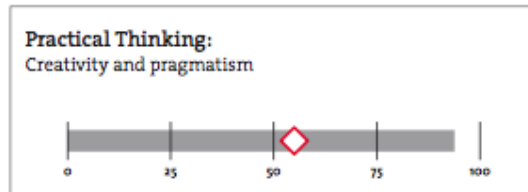
Evaluation of Personal Role:



Very good capability to discern one's inner self and worth; frequently ignores personal needs at the moment

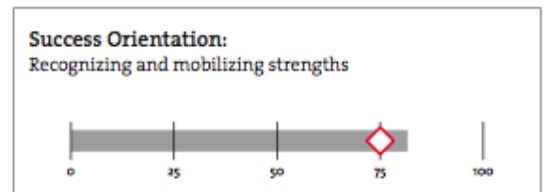
Target
Ability x to y ■■■■■ ■■■■■ **Result**
Concentration x to y ■■■■■ ■■■■■

Practical Value Dimension –
Question Answered: What?



Keen-witted practical insight and brilliant solutions; flexible regarding good alternatives

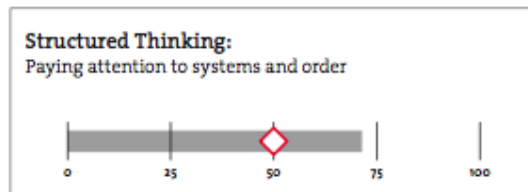
Target
Ability x to y ■■■■■ ■■■■■ **Result**
Concentration x to y ■■■■■ ■■■■■



Very good capability to discern own strengths and success factors; seeks success and recognition; currently feels personal impact

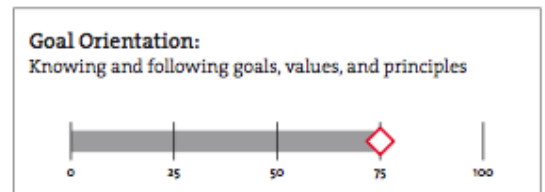
Target
Ability x to y ■■■■■ ■■■■■ **Result**
Concentration x to y ■■■■■ ■■■■■

Systemic Value Dimension –
Question Answered: What For?



Very good analytical capabilities; discerns results in advance; far sighted; individual picture of structures and processes

Target
Ability x to y ■■■■■ ■■■■■ **Result**
Concentration x to y ■■■■■ ■■■■■



Very good self-direction capabilities as well as precise and ambitious goal orientation; currently strong attentiveness regarding own goals and values; very high personal standards

Target
Ability x to y ■■■■■ ■■■■■ **Result**
Concentration x to y ■■■■■ ■■■■■